

Junior Sales Dealer

The ideal candidate will report to the Head of Sales Financial Markets and will work in a fast changing environment. She/He will be involved in the selling of the OTC products of the Financial Markets department to the bank's customers,.

Responsibilities:

- Understand the foreign exchange market(FX), money market (MM) and fixed income market
- Quote FX spot and simple hedging products (such as FX forward/swaps)
- Quote time deposits;
- understand and quote structured deposits
- Quote Government and Corporate bonds
- Be alert and limit to zero the operational risk and deal within authorized limits (market/counterparty limits).
- Fulfil the annual Sales desk's budget
- Prepare various presentations and calculations at the request of more senior sales dealers and for own portfolio
- Respond to any request coming from Financial Markets management.
- Once the basic knowledge of markets and products are mastered, start build and manage strong client relationship with key clients
- Work closely with client relationship managers, and provide them timely and efficient support regarding financial markets products

Skills & Attitude:

- Integrity
- Act as a team-player being capable of finding solutions and being capable to work under pressure
- A fresh Bachelor's degree or Master's degree (engineering, math and economics degrees are an advantage)
- Advanced computer skills – MS Office; Treasury systems such as Reuters, Bloomberg are a plus
- Achievement orientation
- Ability to communicate verbally and in writing
- Excellent English, 2nd foreign language is an advantage
- Capable to work under pressure
- Capable of anticipation
- Good listener
- Capacity to synthesize information
- Fast learner
- Easy adaptable
- Sales skills
- Presentation skills
- Ready to accept job challenges in a competitive market.

If interested, send your resume to codruta.cracea@brd.ro by June 06, 2017.